

# Boost Endless Sales with Relationship Selling!

*Join this intensive course to supercharge your income with relationship selling.*

Discover proven ways to get, keep and grow customers for endless sales opportunities and results driven outcomes.

## What will you learn:

- The different types of selling approaches and how relationship selling is KEY to sales success
- Why must you become a powerful relationship builder?
- The 5 core fabrics of relationship selling
- How to become an excellent CSI agent
- The GKG model to create impactful relationship selling strategies
- Blend SPIN selling for effective closing
- 3 NLP techniques that works in building relationship
- How to convert strategies into action plan for sustainable outcomes

**Bounce Back Specials!**

**RM199<sub>only</sub>**  
per participant

**15 & 16**

**JUNE 2022 (Wed & Thurs)**

9.00am – 1.00pm



Course facilitator

**Shanti Subramaniam**

With 28 years of working experience, Shanti, an energetic and engaging facilitator is an expert in marketing and related areas who has taught many courses like Strategic Marketing, Marketing Communication and many more that has left the participants spellbound.

*Join this training and accelerate your 2022 sales.*  
**Limited seats available! Sign up today!**

